



First Year Book

The following list has been handpicked from the hundreds of popular business and self-development books available. While the information contained within other books may be helpful towards your success these selections are most applicable towards helping you move towards your goals in our industry within our framework of asset development

- BUSINESS OF THE 21st CENTURY – *Robert Kiyosaki*
- THE DREAM GIVER- *Bruce Wilkinson*
- THE MAGIC OF THINKING BIG – *David Schwartz*
- LIVE THE DREAM: NO MORE EXCUSES – *Larry Winters*
- THE SLIGHT EDGE – *Jeff Olson*
- BRINGING OUT THE BEST IN PEOPLE – *Alan Loy McGinnis*
- GO FOR NO! – *Richard Fenton & Andrea Waltz*
- THE GREATEST MIRACLE IN THE WORLD – *Og Mandino*
- THE COMPOUND EFFECT – *Darren Hardy*
- EVANGELPRENEUR- *Josh Tolley*
- SKILL WITH PEOPLE – *Les Giblin*
- HOW TO WIN FRIENDS AND INFLUENCE PEOPLE – *Dale Carnegie*
- HOW I RAISED MYSELF FROM FAILURE TO SUCCESS IN SELLING – *Frank Bettger*
- WIRED THAT WAY – *Maria Littauer*
- THE GO-GETTER (HARDBACK) – *Peter B. Kyne*
- THINK AND GROW RICH – *Napoleon Hill*
- ACRES OF DIAMONDS – *Russell Conwell*
- THE MASTER KEY TO RICHES – *Napoleon Hill*
- HUNG BY THE TONGUE – *Frances P. Martin*
- DEVELOPING THE LEADER WITHIN YOU – *John C. Maxwell*
- THE 5 LOVE LANGUAGES – *Gary Chapman*